## To Lead People, Walk Behind Them

Leaders work with their minds guided by intelligence as it dominates mind which imbues emotional strength and stability and poise to their personality. A close integration of mind and intelligence makes a good leader who excels in taming the intellect and understanding of the team members also. The front runners should encompass sterling qualities like dedication, competence, honesty, sincerity and welfare of team members as the enrichment and growth of a nation rests upon enlightened leadership.

Using intelligence as a tool, no special likes or dislikes are to be projected. The Chief should embrace all and display sufficient equalness and inclusiveness, evoking participatory response from the rest of team members. Every issue should be discussed with all members of the team to generate thorough understanding of the pros and cons and then unanimous decision taken. Only then their minds will shed constrictions and imbibe wider dimensions. Ken Blanchard has rightly quoted "The key to successful leadership today is influence and not authority".

The torch bearers do not keep remuneration as major persuasion to work. Productivity caters to society and families are a constituent of society. The benefit of society will automatically lead to family enrichment. An exemplary leader should be concerned about sustainable growth of family and society at large and not think about short term benefits.

Also, leaders have to keep authencity as their foundation. They shouldn't loose the sight of who they are as they climb their way to success. Realness will make them accessible and hence they will be able to connect and inspire the team mates. Also, important for them is to understand that home and workplace are complementary and both need equal attention of professionals. Devotion to only one of them will enfeeble both domestic and professional fronts. Leaders to make sure that colleagues and not co-bots are working together.

The boss as a patient listener conveys the message "I care about what's happening to you. Your life and experiences are important for me". This spells the magic. Beware! Avoid hearing anything threatening, negative, critical or unpleasant. Don't give any heed if you have to hear them. Always remember "The art of communication is the language of leadership". Here mind- reading can work to figure out what the other person is thinking and feeling, paying less attention to words than to intonations and subtle clues in an effort to see through the truth. Judging is a major challenge for trail blazers, especially dealing with "problem co-workers". If the other person is prejudged as clever, scheming, stupid or unqualified, no attention is paid to what is said. So, the leaders are judging if they have made up their mind before hearing the content of message being given.

Many a times, Guiding Lighters go to any length to avoid being wrong. They don't want to be criticized. Neither they want to be corrected nor want to take any suggestions. They think their convictions are unshakable.

An enlightened leader's articulation redresses mind's resistance and clear intellect's confusion. This is how the commander steers the mind and intelligence of team members. Very rightly said, "A leader is a dealer of hope and aspirations".



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